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HARRISON GLOBAL ACQUIRES A TOUCH OF ELEGANCE, INC. THE TENNEY GROUP ADVISES. stenney posted on August 25, 2011 16:11

Harrison Global of Waltham, MA announces it has purchased the assets of A Touch of Elegance, Inc., a chauffeured transportation business based out of Wakefield, MA.

Derek Marcou, Executive Vice President of Harrison Global, said this about the transaction. "A Touch of Elegance is a fine business that complements our regional and national growth strategy nicely." Harrison Global was founded by brothers David & Derek Marcou in Boston in 1986. Today Harrison Global provides luxury transportation services across the globe.

A Touch of Elegance has been serving the Wakefield/Boston area for over 23 years while demonstrating the utmost professionalism to a long list of repeat customers. Mike Hafferty, former owner A Touch of Elegance, Inc. is very pleased with transaction. "This deal allowed my family to benefit financially while giving me the freedom to pursue some my personal career goals outside of this industry. Given the location and goals of Harrison Global, it was a natural fit."

The deal was facilitated by The Tenney Group and has been in the works since early 2011. From the day The Tenney Group accepted the assignment to sell the business, the deal was complete in exactly 77 days. Managing partner of The Tenney Group, Charles Tenney, said, "the deal is an excellent opportunity for Harrison to take advantage of a strong and reliable customer base while improving the overall efficiency of its operation."

Concerning The Tenney Group's role as transaction advisor, Mike Hafferty shared, "I was surprised by how fast The Tenney Group worked. Their industry expertise and network of buyers were very important to the success of the deal."

Harrison Global, a national leader on green and smart transportation initiatives, has over 130 executive transportation vehicles in service and continues its business development and acquisition efforts across the eastern seaboard of the United States.

For more information on Harrison Global, go to www.harrisontrans.com.

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TESTIMONIALS

Jeff Arensdorf, Owner of Village Tours & Travel, Wichita, KS

Although The Tenney Group represented the seller, they clearly added value to Village's transaction experience.

Phone:

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Ron Legleiter, Former Owner of All American Tours, Hays, KS

The Tenney Group was very professional and resourceful throughout the process. They provided a number of solutions that allowed me to enhance my sale result while creatively reducing my overall transaction expenses.

Dallas Liles, Former Owner of Salina Charter Coach, Salina, KS

I allowed a local broker to try to sell my bus business for a year. After no results, I hired the industry specialist. If I would have called The Tenney Group sooner, I would have saved a lot of time and avoided a lot of hassles.

Mike Hafferty, former owner of A Touch of Elegance, Inc. Boston, MA

The most valuable thing The Tenney Group brought to the sale process was their knowledge of the transportation industry. I was also very impressed by how quickly they executed the sale of my company—90 days.

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